

‘Workforce excellence is essential for sustainable health supply chains’

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BRINGING SUPPLY CHAIN TRAINING OPPORTUNITIES CLOSER TO HOME- AN EXPERIENCE WITH REGIONAL TRAINING INSTITUTES

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USAID | DELIVER PROJECT

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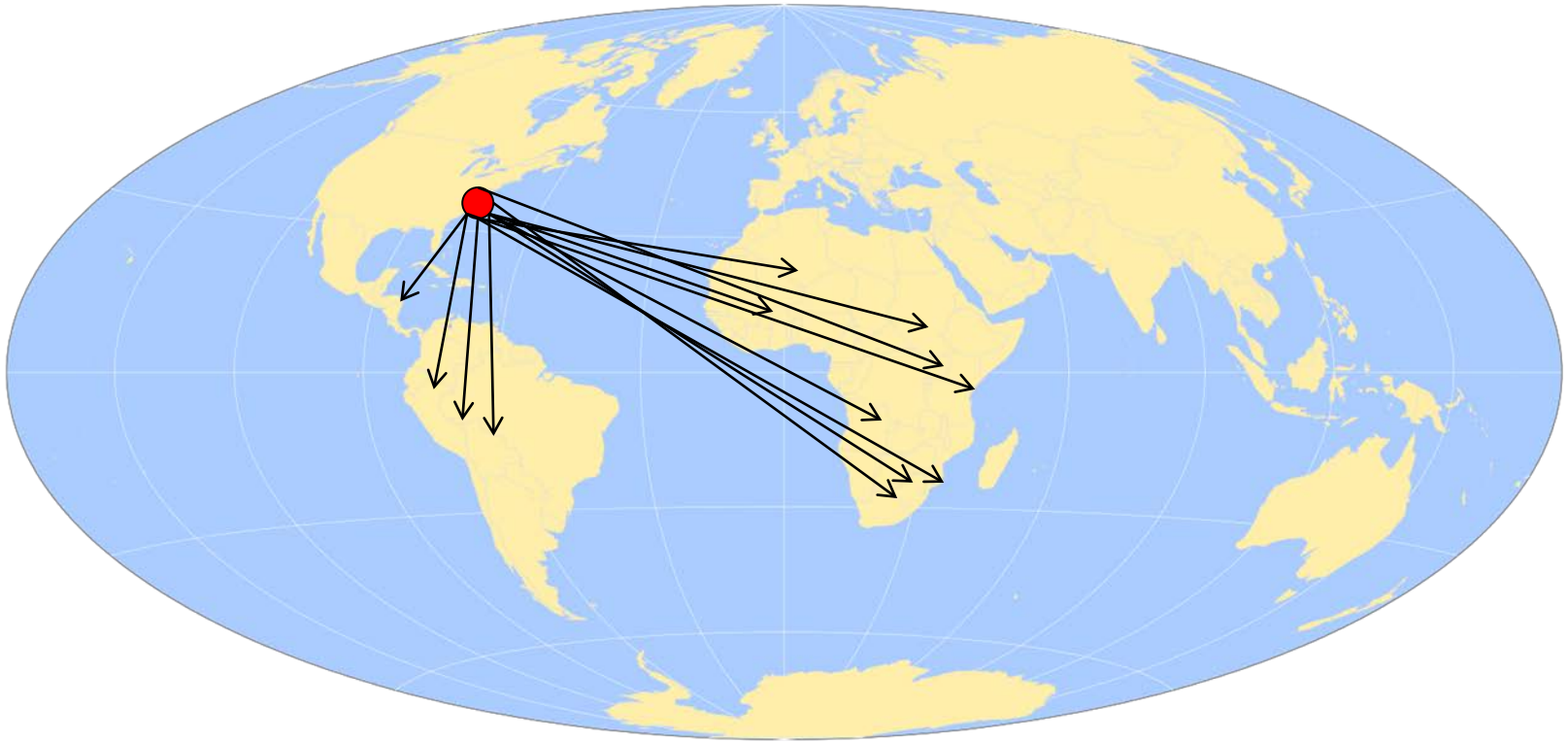
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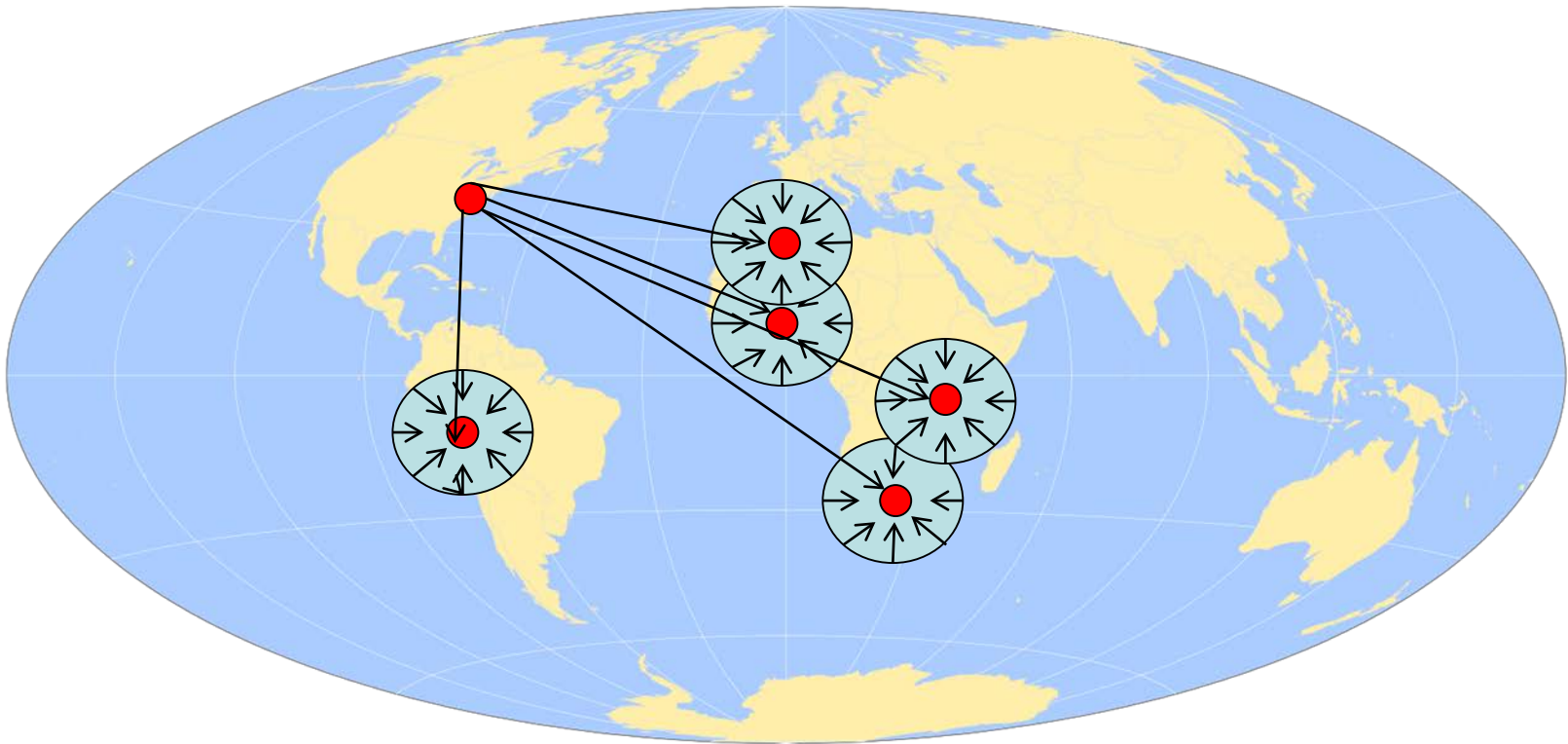
Former training model: high volume of TA to Africa and LAC



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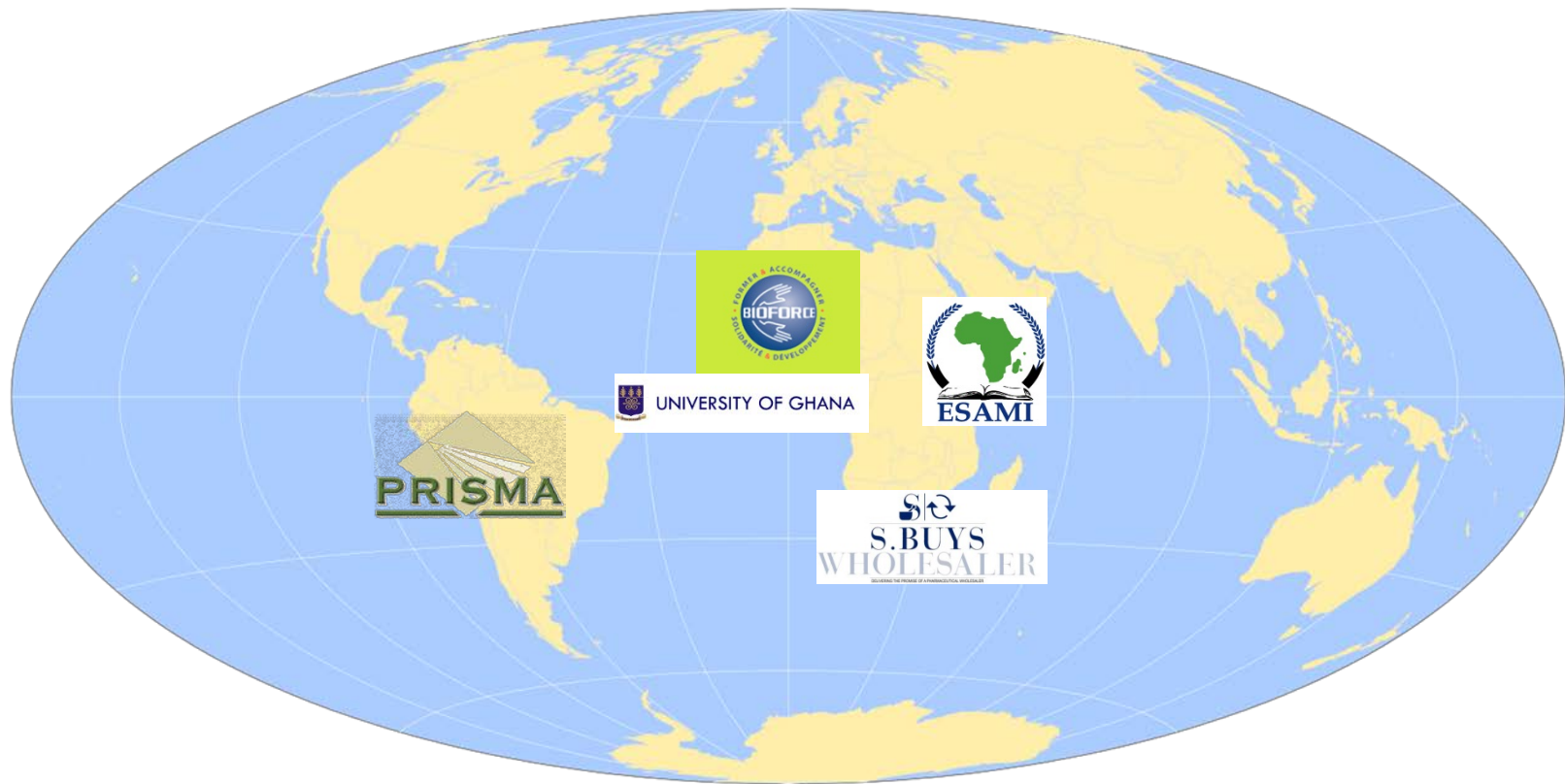
RTI training model creates regional training hubs with occasional technical assistance



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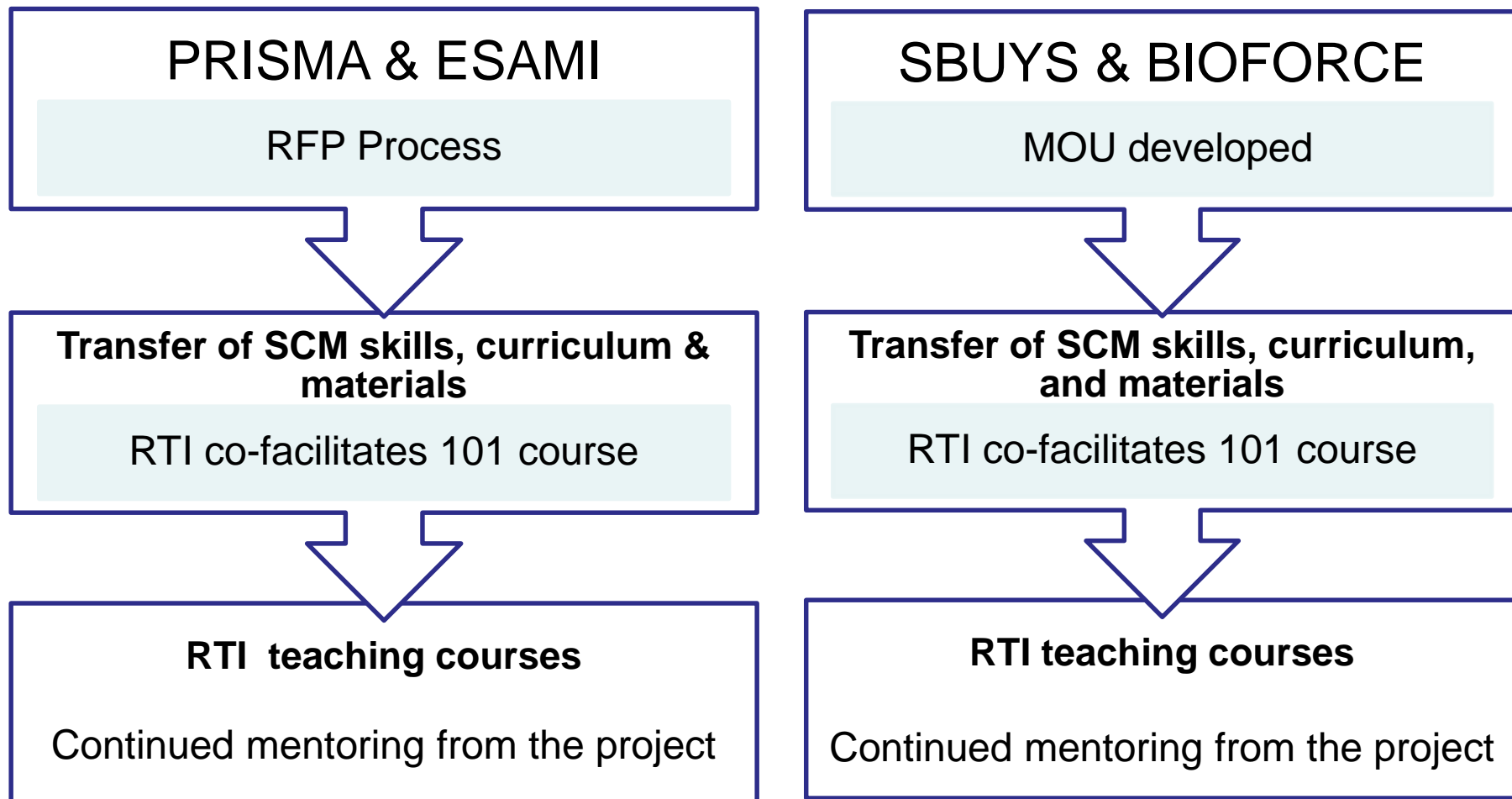
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Located in Peru, Burkina Faso, Tanzania, South Africa, and Ghana



RTI Development Process

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Technical areas of focus for capacity building—

- Training and facilitation skills
- TA provision
- Supply chain management concepts
- Business savvy and marketing the course
- Training materials development
- Curriculum development; making updates.

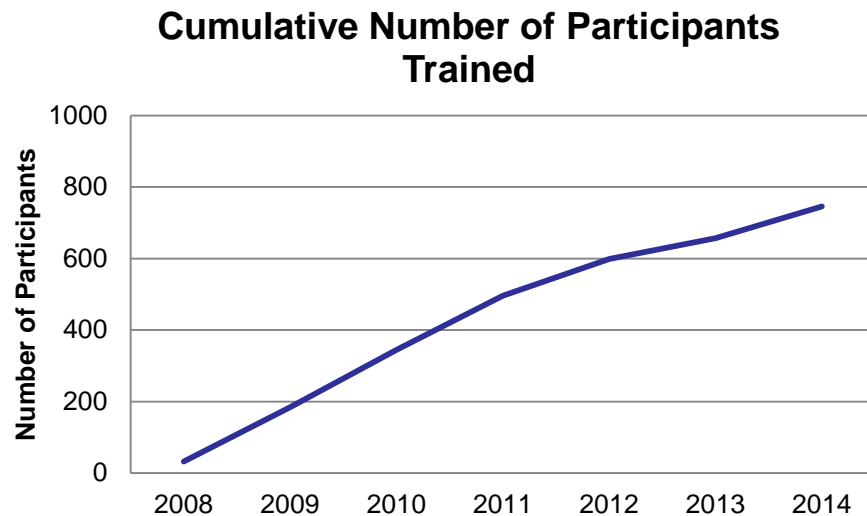


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Regional Training Institute Outputs

Regional Training Institute	Country	Number of Trainings
Asociación Benéfica Prisma (PRISMA)	Peru	16 trainings (since 2008)
Eastern and Southern African Management Institute (ESAMI)	Tanzania	22 trainings (since 2009)
BIOFORCE	Burkina Faso	3 trainings (since 2010)
RTT	South Africa	8 trainings (since 2012)
University of Ghana School of Public Health	Ghana	1 training (since 2014)



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“At this point, the RTIs’ training calendars are impressive. They are training more people faster than the project ever could, and they are doing it on a sustainable basis.”

Challenges and Lessons Learned from the RTI Process

- Marketing courses to ensure sufficient enrollment
- Meeting market demand through flexible course pricing
- Adapting evaluation metrics and process
- Responding to market saturation / other global competition
- Maintaining ongoing quality control of courses

Mid-Term Evaluation of ESAMI & PRISMA

- Evaluation focused on return on investment (ROI)
- Results showed reduced training costs for the USAID | DELIVER PROJECT
- RTIs showed increased visibility in their regions and were more known among potential clients

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Final Evaluation of Regional Training Institutes



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